



FROM MAKER TO USER—
COLONIAL
PREMIUMS.



COLONIAL SOAP Co.,

ROCK ISLAND, P. Q.





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Our Goods.

The goods we offer are such as are used in every Canadian home, and for which there is a constant and increasing demand. They are easy to handle and sell readily. Soaps come next to food and clothing as a necessity of life. Flavoring Extracts and Spices are always in demand while our excellent line of Toilet Preparations will appeal to the younger members of the household. Our goods are of superior quality and tastily put up. They are used everywhere and can be sold with little effort. No better values can be offered by the largest city stores, say nothing about the premiums. Our agents find it to their advantage to order their own supplies from us because they get better values than they would otherwise get, and the high standard and uniform quality of our goods appeal to all who appreciate the use of a good article.

YOU RUN NO RISK.

We require no money in advance. All you have to do is to make up a list of goods from the accompanying price list and order blank and send the same to us indicating which of the premiums you would prefer. We ship the entire lot by freight, allowing you thirty days' time in which to sell the goods and return us the money. If the goods and premium are not found exactly as represented you may return them by freight at our expense. We have known agents to sell the whole lot, remit the money, and order more goods within a week. Many take orders in advance allowing customers to select what they want from our price list.

A SAMPLE \$10.00 COMBINATION.

12 Bars Home Laundry, (@ 5c	\$0 60	2 Bottles Strawberry @ 25c	\$0 50	1 Bottle Jockey Club,	\$0 20
3 Bxs Glycerine, 3 cakes (@ 25c	.75	1 Bottle Orange,	.25	1 Bottle Crab Apple,	.20
2 Bxs Tar, 3 cakes (@ 25c	.50	3 Bottles Peppermint @ 10c	.30	1 Bottle Heliotrope,	.20
1 Bx Rose, 3 cakes,	.25	3 Bottles Wintergreen (@ 10c	.30	1 Bottle Violet,	.20
1 Bx Crab Apple, 3 cakes,	.25	2 Packages Pepper, $\frac{1}{4}$ lb (@ 10c	.20	1 Bottle Lily of the Valley,	.25
3 Bxs Violet, 3 cakes (@ 25c	.75	1 Package Allspice, $\frac{1}{4}$ lb	.10	1 Bottle Peau d'Espagne,	.25
2 Bxs Buttermilk Perfection,		2 Packages Ginger, $\frac{1}{4}$ lb (@ 10c	.20	1 Bottle Canadian Wild Flowers,	.25
3 cakes (@ 25c	.50	1 Package Cassia, $\frac{1}{4}$ lb	.10	1 Bottle Royal Ivis,	.25
3 Cks Shaving Soap (@ 10c	.30	1 Package Baking Powder,	.25	1 Bottle Bay Rum,	.25
2 Bottles Lemon (@ 25c	.50	1 Bottle White Rose,	.20	2 Bottles Sew'g Machine Oil (@ 10c	.20
2 Bottles Vanilla (@ 25c	.50	1 Bottle Lilac,	.20	1 Bottle Tooth Powder,	.25

This combination is only intended as a suggestion and may be varied in any manner to suit the individual requirements of agents and their customers.

HOW PREMIUMS ARE EARNED.

We ship you on 30 days' time one of our \$5 or \$10 combinations (or any article you may select amounting to either of the above sums) which can be sold to neighbors and friends. With these goods we send free any premium article you may select from our Catalogue. Many families find it advantageous to use the entire first lot, but if not needed in your own family, it is an easy matter to sell the entire lot retaining the premium for your own trouble. You have thirty days in which to sell the goods and remit us the money. It is no trouble to obtain orders for Colonial Soaps, etc. Just try it and see for yourself.

Our Premiums.

A few hours' work will earn for you many beautiful and useful articles for the home—Morris Chairs, Ladies' Desks, Hall Racks, Parlor Chairs, Dining Chairs, Couches, Clothes Wringers, Washing Machines, Tables—in fact any Household article wanted.

MANUFACTURERS CREATE VALUE, MIDDLEMEN ADD COST.

Most manufactured goods are sold to the consumer at from two to four times the cost of production. This is because the goods pass through many hands; from the factory to the sales agent; from the sales agent to the wholesaler; from the wholesaler to the retailer; from the retailer to the consumer. Each "middleman" adds his expenses, his losses, his profits, etc.; all these are piled up in the retail price and must be paid by—YOU!

Instead of paying traveling men and merchants to sell our goods we are giving you fine premiums for selling them.

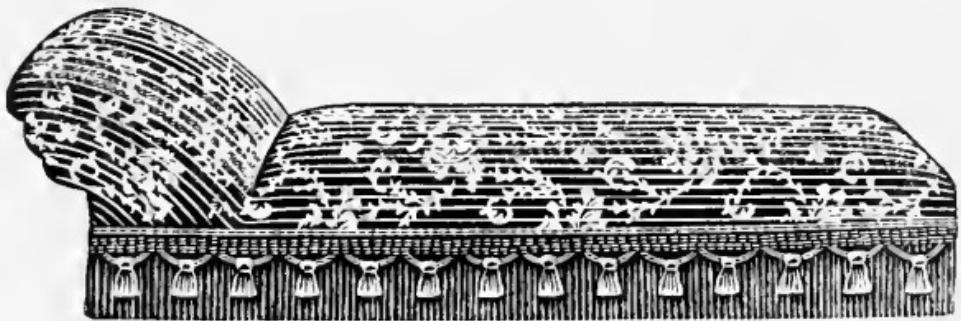
TERMS AND CONDITIONS.

1. THIRTY DAYS' TIME is allowed on all \$10 orders.
2. All thirty-day orders exceeding \$10 ; must be accompanied by a remittance for all in excess of \$10; or, if preferred, the Soaps will be shipped on 30 days' terms, and the Premium sent when full amount of bill is paid; if paid when due.
3. We cannot make a second shipment to any customer on thirty days' time while a former bill, even though not due, is unpaid.
4. We guarantee the safe arrival, at a regular freight station, of everything we ship,
5. With thirty days' trial order, if you have not established a credit with us, give the names of two or three business men in your town for reference.
6. Every article is guaranteed to give satisfaction. Every premium article on our list, with goods, may be returned at our expense if not found as represented. You will notice that you risk nothing when you order a bill of goods from us, but earn for yourself some useful article that will always be of value to you.

INSTRUCTIONS FOR SENDING MONEY.

1. Money sent in any other way than by Post-office Money-order, Express Money-order, or Montreal Draft, is at the risk of the sender.
2. We guarantee the safe receipt of money sent by any of the three ways we mention.
3. From post-offices at which money orders are not issued, only, we will be responsible for the safe receipt of Registered Letters. Do not use Registered Letters where Money-orders are obtainable.
4. Never send money in an unregistered letter.
5. Never send a remittance without a letter, in same envelope, giving full name and address of person to whom the goods are to be sent, or for whose credit the money is intended.
6. Always write your full Christian name. Always write your full name the same way. We receive letters from many people each day, and you must be explicit.
7. No one is authorized to collect for us. Remit direct to us.
8. If a boy or girl solicits the order it must be signed by the head of the family unless Cash is sent.

COLONIAL SOAP COMPANY, Rock Island, Que.



With a \$10 Order

This comfortable and showy piece of furniture is one of the best premiums ever offered. Covered in Velours; is well made and durable.

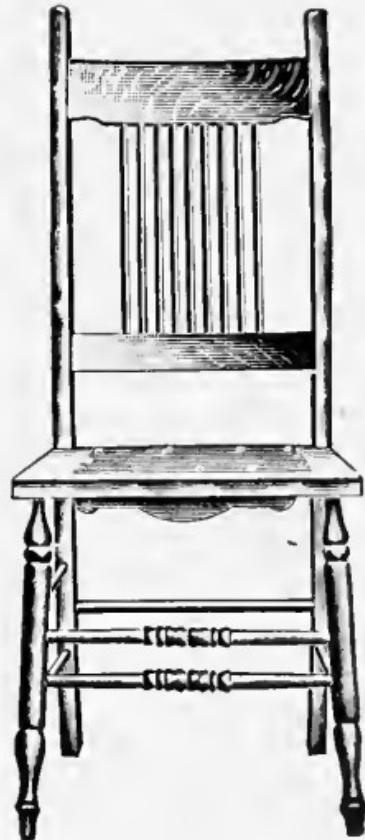
THIS Couch or any other premium article can be earned in a very short time by visiting and writing your friends and telling them how you are earning the article. They will take it up readily as the goods you have to offer are excellent values for the money, exclusive of the premium.

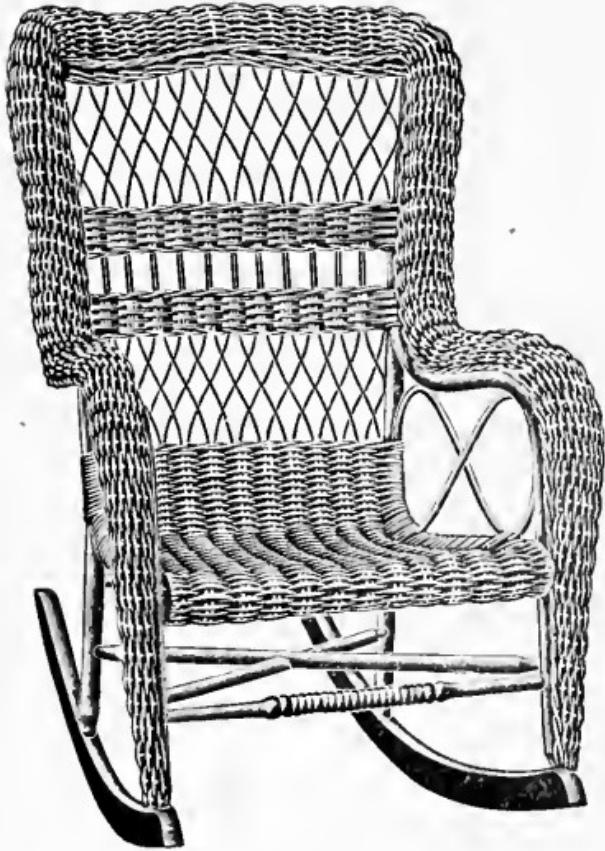
REMEMBER:—We have one of the largest and best lines of Fine Soaps, Perfumes, Toilet Preparations and Flavoring Extracts ever offered.

Set of Six Free with \$10 Assortment

Genuine hard wood, high back and well finished; a premium that will not be found in any other catalogue.

The Very Latest in a Dining Chair





Free with a \$10 Assortment

HANDSOME RATTAN ROCKER.

A large and comfortable Rocking Chair, made of the finest quality of reed and finished with two coats of the best shellac.

A Handsome and Useful Rocker.

Freight Charges Paid by Receiver

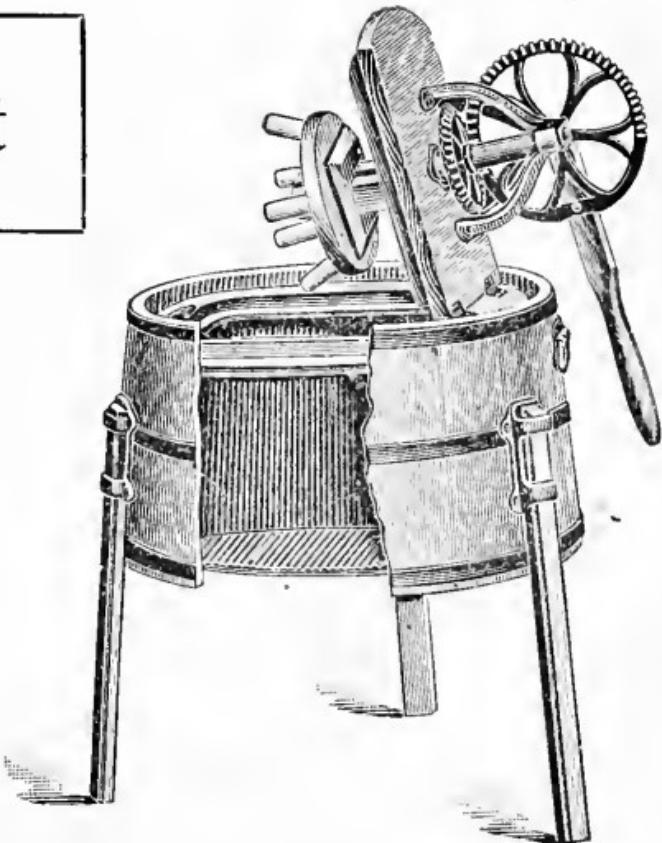
Free with a \$10 Assortment

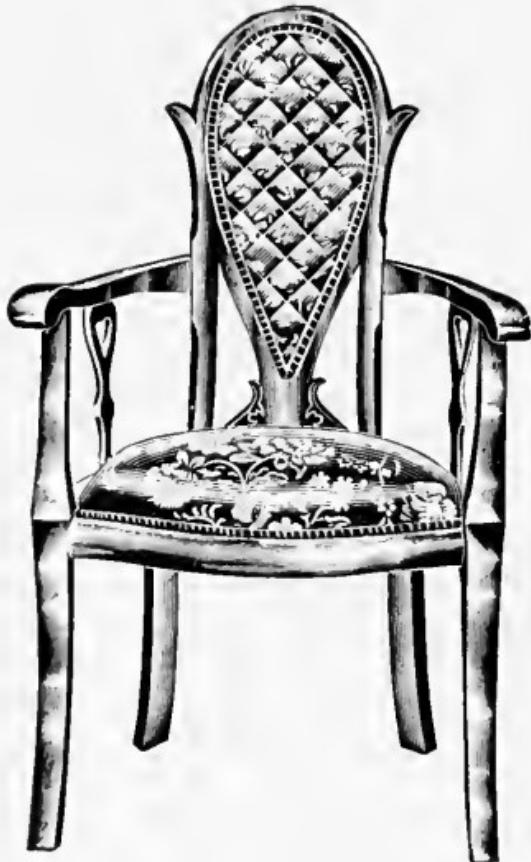
THIS USEFUL AND DURABLE HOUSEHOLD ARTICLE. *

Capacity, 12 to 14 gallons. Adapted to a family of six to twelve persons.

Bottom and sides fully corrugated; leg-brackets of malleable iron, and self-supporting; plenty of room for Winger.

It is made with the large end of the Tub down, allowing plenty of room for water and clothes. The hoops are of extra heavy steel, and warranted not to break. The Tub is made of clear white pine. Full directions accompany machine. Guaranteed superior to any similar Washer in the market. Those who are prejudiced against washing machines are invited to try this one under the Colonial guarantee. Do not be deceived by imitations.





Free with a \$10 Order

LADIES' DIVAN CHAIR.

A very neat and tasty Divan Chair of the latest design. A strong, well made frame of best Birch Wood, Mahogany Finish, polished. Tufted Spring Seat, upholstered in the best three-colored Tapestry, Silk Finish.



A Beautiful and Comfortable piece of Furniture.

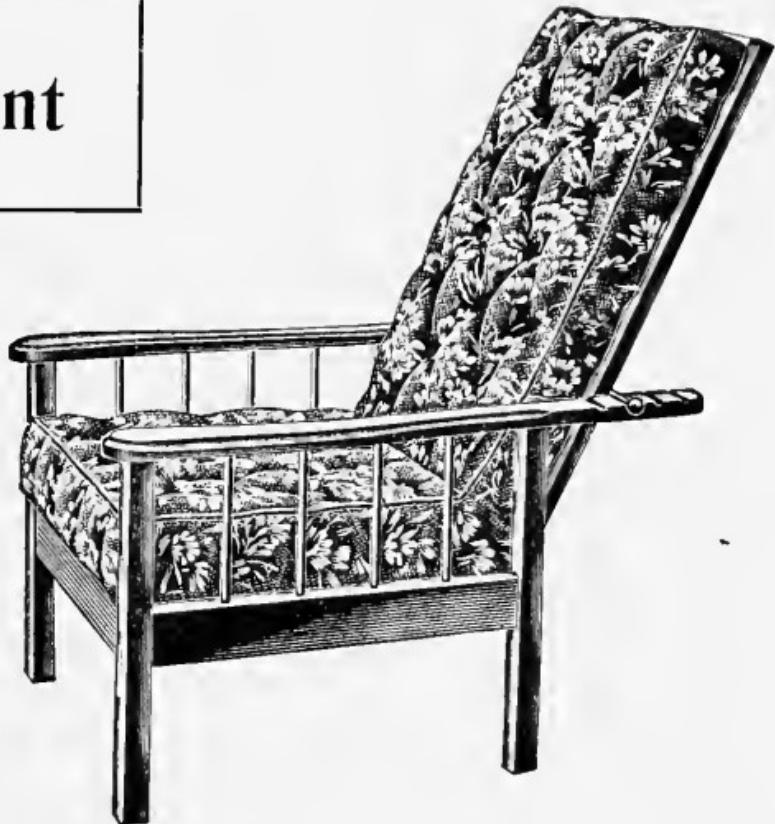
Free with a \$10 Assortment

Chautauqua Morris Chair.

The Morris Chair is one of the most desirable pieces of roomy, luxurious furniture.

Two well made, comfortable, handsome, reversible, closely tufted cushions, 4 in. thick. The seat cushion is 21 x 21 in., the back, 20 x 29 in., filled with vegetable fibre with fine cotton top; well and honestly made for severe wear. High-grade durable coverings. Front legs are $1\frac{3}{4}$ x 3 in., broad arms (4 in. wide). Four self-retained ball-bearing socket casters. The back has four adjustments.

Read pages 4 and 5 Before Sending Orders.





Free with a \$10 Assortment

This Parlor Table of the latest design, of solid construction, handsome and useful; a valuable present in any home. Top measure 30 in.; Solid Oak, polish finish, French shaped legs.



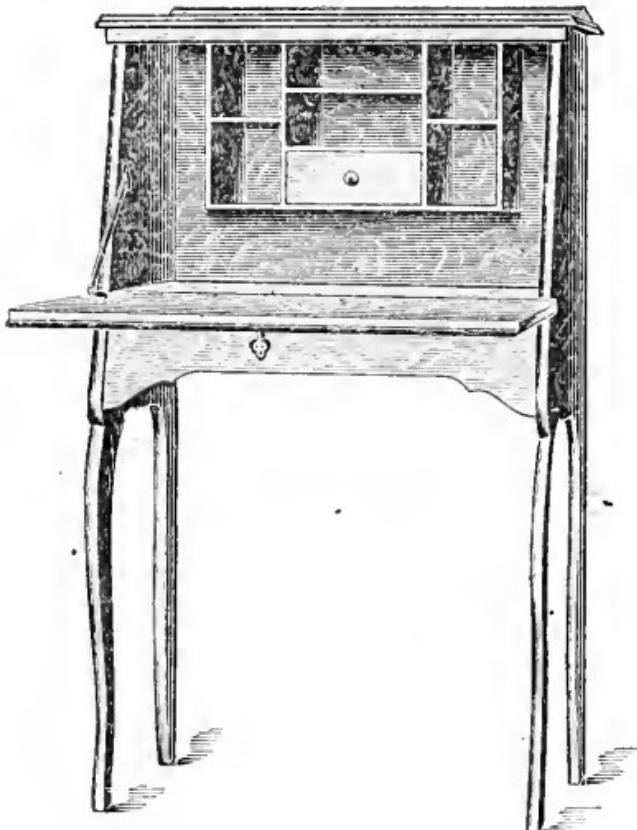
Even the smallest Family will use in one year's time a
Ten Dollar Combination and thus secure for
themselves a Premium Article Free.

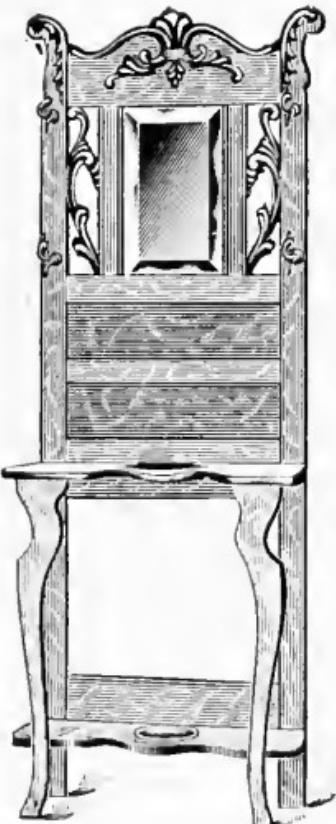
Free with a \$10 Assortment

LADIES' WRITING DESK.

This is one of our star offers. A beautiful piece of furniture fit to grace any home. It possesses not only convenience and durability, but is an elegant piece of furniture, made from Oak, gloss finished. Seven pigeon holes, compartments with small drawers under lock and key.

Any Boy or Girl can Earn it in a few hours' Spare Time.





Free with a \$10 Assortment

THE UTILITY HALL RACK.

A very Useful and Artistic Premium. Handsome, well polished, with Umbrella Stand, Eight Hooks and German Plate Mirror. Height, 5 ft. 10 in.

This Hall Rack is certainly a great bargain and one of our most popular presents.



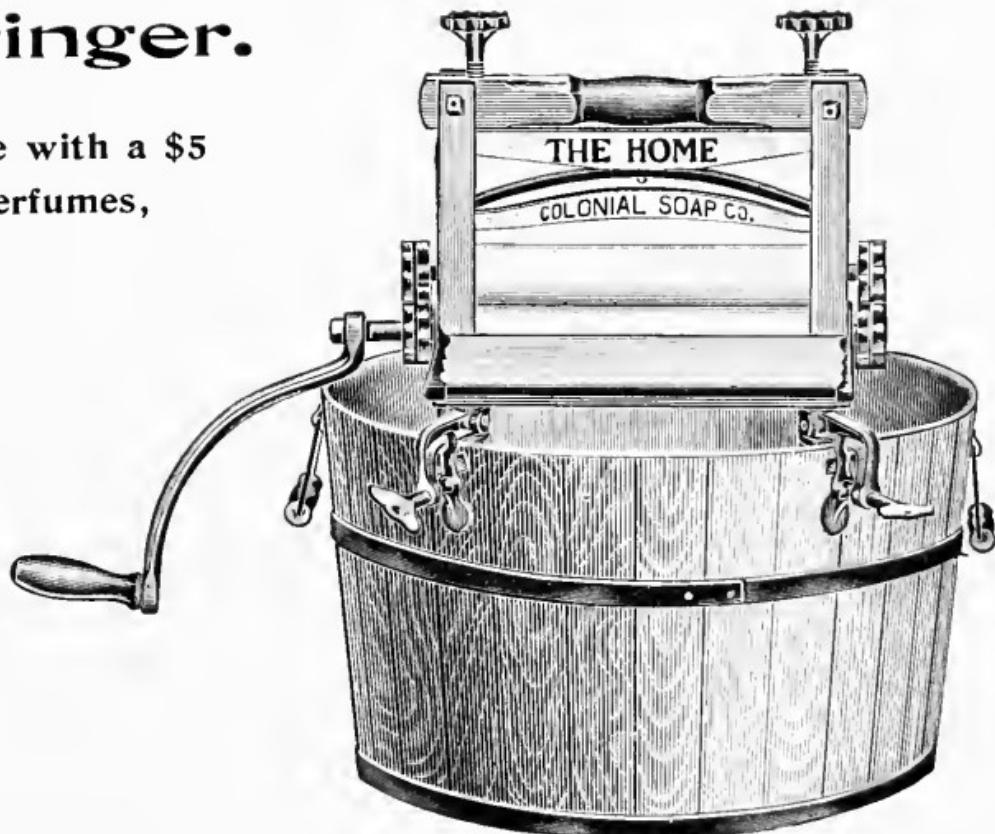
A Chance to Have your Friends Help you to Some Nice Furniture.

The Home Wringer.

This useful Household Article Free with a \$5 Assortment of Toilet Soaps, Perfumes, Extracts and Spices.

This Wringer has been greatly improved by a steel spring which gives an even and elastic pressure, an extra large folding apron and an improved guide-board which spreads the clothes as they pass between the rolls, causing them to wear more evenly and last longer. Size of rolls 10 x 1 $\frac{3}{4}$.

Our \$5 combinations are made up to introduce our celebrated specialties of Toilet Soaps, Perfumes, Extracts and Spices, and no laundry soap is included with \$5 orders.



Free with a \$5 Combination

CHILD'S MACKINTOSH

in Blue Serge with large Cape and Skirt; can be worn together or separately
as desired. A Useful present for a young Girl from 8 to 12 years.



When Ordering give Skirt Length and Waist Measure.

